



Press release 5 March 2019

Trustus Capital Management (TCM) partners with Intervalor for its Nordic marketing.

**TCM - Trustus Capital Management has formed a strategic partnership with Intervalor to market its High Dividend Equity Funds in the Nordic region. Focus initially will be on three funds; a Global Frontier fund, an Africa fund and a Vietnam fund.**

TCM - Trustus Capital Management BV is a Dutch company based in Joure, active since 1978 and primarily owned by management. TCM can demonstrate a long successful track record in its specific niche to produce high dividend income from high dividend portfolios in frontier markets. All funds apply the same philosophy based on a structured investment process integrating also ESG screening.

With its focus on high dividend funds in Frontier markets, TCM will fill an interesting gap in Intervalor's offering to Nordic investor and complement the other investment managers.

Anders Bladh, CEO Intervalor AB, comments: *"Trustus Capital Management is entering the Nordic markets with highly interesting niche Frontier Markets funds at a time when many fund managers are streamlining their offering and even closing certain funds. We are very pleased that TCM has chosen Intervalor to represent them in the region and look forward to introducing the TCM funds to investors over the coming months."*

Wytze Riemersma, CEO, Trustus Capital Management:

*"We are thrilled to expand our distribution in the Nordics in partnership with Intervalor. The combination of TCMs investment expertise and Intervalor's marketing abilities will enable us to attract and serve Nordic clients in the best of ways. Our funds offer investors the best of both worlds; a better return combined with a lower risk."*

The TCM fund range will be available to institutional investors and fund distributors as Luxembourg based SICAVs.

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## **Note to the editor**

### **About Intervalor**

Intervalor **represents** a select number of international asset managers on an exclusive basis throughout the Nordic and Baltic region. Since the start in 1992, we have offered Nordic investors access to the asset managers' market-leading services and products, coupled with our own personalised local service. Today we count 11 people in Stockholm, Oslo, Copenhagen and Helsinki. [www.intervalor.com](http://www.intervalor.com)

### **About TCM - Trustus Capital Management**

Trustus Capital Management (TCM) is a Dutch investment management company established in 1978. When the current management team joined the firm in 2001 the focus was put on Emerging Markets and in 2008 the first investments were made in several Frontier Markets. Our core competence is the high dividend strategy which is the red line that runs through the funds and individual mandates. Today we count 23 people. CEO of Trustus is Wytze Riemersma who has more than 20 years of experience in Asset Management and Consultancy. With the Fund Management Team, he is also co-manager of the TCM funds.

### **About TCM - TCM Investment Funds Luxembourg**

#### **[TCM Global Frontier High Dividend Equity](#)**

The fund invests in listed companies from the Frontier Markets Universe (such as but not limited to Argentina, Bangladesh, Croatia, Kenya, Kazakhstan, Kuwait, Sri Lanka, Mauritius, Nigeria, Pakistan, Romania, Oman, Ukraine, Egypt and Vietnam), which are markets at an early stage of economic development, with an attractive dividend yield. The fund primarily aims to generate a long-term return in excess of the benchmark, the MSCI Frontier Markets Total Return Net Index, comprising capital gains or losses plus net dividend. The equally weighted portfolio will be re-weighted and re-allocated on a periodically scale. In terms of risk profile, the fund is classified in category 5.

#### **[TCM Africa High Dividend Equity](#)**

The fund invests in listed African companies in the northern and sub-Sahara regions of Africa. The portfolio will have limited exposure to the South African market. Many African countries can be regarded as a Frontier Market at an early stage of economic development, with an attractive dividend yield. The fund primarily aims to generate a long-term return in excess of the benchmark, the MSCI Africa ex South Africa Total Return Net Index, comprising capital gains or losses plus net dividend. The equally weighted portfolio will be re-weighted and re-allocated on a periodically scale. In terms of risk profile, the fund is classified in category 6.

#### **[TCM Vietnam High Dividend Equity](#)**

The fund invests in listed Vietnamese companies or investment funds focused on Vietnam, which can be regarded as a Frontier Market at an early stage of economic development, with an attractive dividend yield. The fund primarily aims to generate a long-term return in excess of the benchmark, the FTSE Vietnam Total Return Net Index, comprising capital gains or losses plus net dividend. The equally weighted portfolio will be re-weighted and re-allocated on a periodically scale. In terms of risk profile, the fund is classified in category 6.

[www.tcminvestmentfunds.com](http://www.tcminvestmentfunds.com)